

**CORPORATIVO FRAGUA, S.A.B. DE C.V.**  
**ESTADO DE RESULTADOS COMPARATIVO**  
**(CIFRAS NOMINALES EN MILES DE PESOS)**

	<b>Trimestres Acumulados</b>						
	<b>3T 2019</b>	<b>%</b>	<b>3T 2018</b>	<b>%</b>	<b>Var %</b>	<b>2T 2019</b>	<b>%</b>
Ventas netas	45,672,079	100%	39,113,859	100%	16.7%	30,286,238	100%
Costo de ventas	36,348,991	79.6%	31,082,183	79.5%	16.9%	24,143,851	79.7%
<b>Utilidad bruta</b>	<b>9,323,088</b>	<b>20.4%</b>	<b>8,031,676</b>	<b>20.5%</b>	<b>16.0%</b>	<b>6,142,387</b>	<b>20.3%</b>
Otros Ingresos de Operación	(1,379,542)	-3.0%	(1,193,306)	-3.1%	15.6%	(906,748)	-3.0%
Gastos de operación	8,047,445	17.6%	6,945,341	17.8%	15.8%	5,262,347	17.4%
<b>Utilidad de operación</b>	<b>2,655,185</b>	<b>5.8%</b>	<b>2,279,641</b>	<b>5.8%</b>	<b>16.4%</b>	<b>1,786,788</b>	<b>5.9%</b>
Comisiones e Intereses Pagados	316,146	0.7%	165,404	0.4%	91.1%	200,438	0.7%
Pérdida cambiaria	33,033	0.1%	61,707	0.2%	-46.4%	19,614	0.1%
Intereses ganados	(31,064)	-0.1%	(19,546)	0.0%	58.9%	(20,591)	-0.1%
Ganancia cambiaria	(42,393)	-0.1%	(70,109)	-0.2%	-39.5%	(21,309)	-0.1%
Costo integral de financiamiento	275,722	0.6%	137,456	0.4%	100.5%	178,152	0.6%
<b>Utilidad antes de impuestos y PTU</b>	<b>2,379,463</b>	<b>5.2%</b>	<b>2,142,185</b>	<b>5.5%</b>	<b>11.0%</b>	<b>1,608,636</b>	<b>5.3%</b>
Impuesto Sobre la Renta	875,829	1.9%	784,052	2.0%	11.7%	579,853	1.9%
PTU	310,929	0.7%	272,951	0.7%	13.9%	205,943	0.7%
<b>Utilidad antes impuestos diferidos</b>	<b>1,192,706</b>	<b>2.6%</b>	<b>1,085,182</b>	<b>2.8%</b>	<b>9.9%</b>	<b>822,841</b>	<b>2.7%</b>
Impuestos diferidos	7,671	0.0%	(8,817)	0.0%	-187.0%	8,790	0.0%
<b>Utilidad antes partidas extraordinarias</b>	<b>1,185,035</b>	<b>2.6%</b>	<b>1,093,999</b>	<b>2.8%</b>	<b>8.3%</b>	<b>814,051</b>	<b>2.7%</b>
Partidas extraordinarias	(9,393)	0.0%	(14,576)	0.0%	-35.5%	(3,100)	0.0%
<b>Utilidad neta</b>	<b>1,194,428</b>	<b>2.6%</b>	<b>1,108,575</b>	<b>2.8%</b>	<b>7.7%</b>	<b>817,151</b>	<b>2.7%</b>
Participacion minoritaria	148	0.0%	203	0.0%	-27.0%	96	0.0%
<b>Utilidad neta Mayoritaria</b>	<b>1,194,280</b>	<b>2.6%</b>	<b>1,108,372</b>	<b>2.8%</b>	<b>7.7%</b>	<b>817,055</b>	<b>2.7%</b>

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	<b>Trimestres Individuales</b>						
	<b>3T 2019</b>	<b>%</b>	<b>3T 2018</b>	<b>%</b>	<b>Var %</b>	<b>2T 2019</b>	<b>%</b>
Ventas netas	15,385,841	100%	13,329,174	100%	15.4%	15,303,298	100%
Costo de ventas	12,205,140	79.3%	10,541,304	79.1%	15.7%	12,183,076	79.6%
<b>Utilidad bruta</b>	<b>3,180,701</b>	<b>20.7%</b>	<b>2,787,870</b>	<b>20.9%</b>	<b>14.0%</b>	<b>3,120,222</b>	<b>20.4%</b>
Otros Ingresos de Operación	(472,794)	-3.1%	(443,450)	-3.3%	6.6%	(455,771)	-3.0%
Gastos de operación	2,785,098	18.1%	2,430,840	18.2%	14.5%	2,689,581	0.0%
<b>Utilidad de operación</b>	<b>868,397</b>	<b>5.6%</b>	<b>800,480</b>	<b>6.0%</b>	<b>8.4%</b>	<b>886,412</b>	<b>5.8%</b>
Comisiones e Intereses Pagados	115,708	0.8%	59,446	0.4%	94.6%	113,297	0.7%
Pérdida cambiaria	13,419	0.1%	31,911	0.2%	-57.9%	4,511	0.0%
Intereses ganados	(10,473)	-0.1%	(3,441)	0.0%	204.3%	(9,474)	-0.1%
Ganancia cambiaria	(21,084)	-0.1%	(12,550)	-0.1%	68.0%	(10,950)	-0.1%
Costo integral de financiamiento	97,570	0.6%	75,366	0.6%	29.4%	97,384	0.6%
<b>Utilidad antes de impuestos y PTU</b>	<b>770,827</b>	<b>5.0%</b>	<b>725,114</b>	<b>5.4%</b>	<b>6.3%</b>	<b>789,028</b>	<b>5.2%</b>
Impuesto Sobre la Renta	295,976	1.9%	272,107	2.0%	8.7%	293,854	1.9%
PTU	104,986	0.7%	95,226	0.7%	10.2%	104,324	0.7%
<b>Utilidad antes impuestos diferidos</b>	<b>369,865</b>	<b>2.4%</b>	<b>357,781</b>	<b>2.7%</b>	<b>3.3%</b>	<b>390,850</b>	<b>2.6%</b>
Impuestos diferidos	(1,119)	0.0%	(1,543)	0.0%	-27.4%	2,154	0.0%
<b>Utilidad antes partidas extraordinarias</b>	<b>370,984</b>	<b>2.4%</b>	<b>359,324</b>	<b>2.7%</b>	<b>3.2%</b>	<b>388,696</b>	<b>2.5%</b>
Partidas extraordinarias	(6,293)	0.0%	(1,047)	0.0%	501.0%	(1,347)	0.0%
<b>Utilidad neta</b>	<b>377,277</b>	<b>2.5%</b>	<b>360,371</b>	<b>2.7%</b>	<b>4.6%</b>	<b>390,043</b>	<b>2.5%</b>
Participacion minoritaria	52	0.0%	63	0.0%	-17.4%	47	0.0%
<b>Utilidad neta Mayoritaria</b>	<b>377,225</b>	<b>2.5%</b>	<b>360,308</b>	<b>2.7%</b>	<b>4.6%</b>	<b>389,996</b>	<b>2.5%</b>